

NETWORK EQUIPMENT TECHNOLOGIES COMPLETES TESTING OF CITEL'S PORTICO™ TVA™ WITH SMARTSIP

Portico™ TVA™ in Conjunction with SmartSIP Enables Customers to Use Legacy Handsets with Microsoft OCS

Amherst, NY OCTOBER 6, 2010 – Citel. The VoIP Migration Company™ is pleased to announce that Network Equipment Technologies, Inc. (“NET”, NASDAQ: NWK) , a global provider of voice and data communications equipment for multi-service networks requiring high degrees of versatility, interoperability, security, and performance, has completed interoperability testing of its SmartSIP enterprise application platform with Citel's Portico™ TVA™, enabling customers to continue to use their legacy handsets when migrating to Microsoft Office Communications Server (OCS). The Portico™ TVA™ enables organizations to migrate to VoIP while continuing to utilize their existing digital PBX phones, P-phone/Centrex or analog phones. Behind the TVA, legacy telephones appear as SIP endpoints.

With the growing popularity of unified communications, businesses considering migration to Microsoft OCS are looking to extend the useful life of their existing digital and Centrex phones. By implementing NET's SmartSIP solution as a back-to-back user agent, different implementations of SIP protocols are able to coexist. Companies can now implement OCS without giving up their legacy handsets.

“Citel had been approached by a number of resellers and end users who saw the benefits of OCS, but did not feel their staff was ready to move to soft phones,” said Ian Gomm, VP Sales & Marketing at Citel. “They now view Citel's Portico™ TVA™ as a way to get many of the benefit of OCS while leveraging their existing telecommunications infrastructure.”

NET's SmartSIP adds the capability to OCS to use standard SIP end-points, including legacy handsets converted to SIP by Citel's Portico™ TVA™. Currently, companies have very limited options for phones to work with OCS, but adding SmartSIP and Portico™ TVA™ to the solution, companies can now use a wide range of digital and Centrex PBX phones on OCS.

“For customers looking to upgrade to OCS, options are now wide open as customers now have a choice that runs across the spectrum, from analog, digital and P-phones using the Portico™ TVA™ to IP phones and softphones,” said Ian Gomm, “With no additional cabling required and no training needed for the phone portion, the TVA and SmartSIP solution is the easiest way to integrate legacy digital handsets with OCS.”

“We are pleased to announce the support of legacy digital and Centrex handsets with SmartSIP” said Matthew Krueger, VP Marketing of NET. “With this announcement, SmartSIP now helps customers with standard IP Phones as well as many legacy phones to communicate with OCS.”

About Citel

Citel Technologies, Inc. enables SMBs, large enterprises and service providers to realize the cost and productivity benefits of IP telephony while at the same time leveraging their existing cabling infrastructure. Businesses with single or distributed locations and PBX vendors can now deploy next generation IP applications and services at their own pace, with minimal business disruption. Service providers can deploy Hosted IP telephony services quickly, without having to “rip and replace” existing enterprise PBX handsets and LAN cabling. Citel is based in Amherst, New York with offices in Loughborough, England and Toronto, Canada. For more information on Citel visit www.citel.com or email sales@citel.com.

About Network Equipment Technologies

Network Equipment Technologies, Inc. (NET) delivers high performance networking equipment optimized for real-time communications. For more than a quarter of a century, NET has delivered solutions for multi-service networks requiring high degrees of versatility, security and performance. Today, the company is focused on providing secure real-time communications for unified communications (UC), SIP trunking, enterprise mobility, and IP-based multi-service networking. NET is headquartered in Fremont, CA and has 14 offices worldwide including the U.S., the U.K., France, the Middle East, China, Japan, Australia, and Latin America. The company sells its solutions to enterprise and government customers through a direct sales force and an international network of resellers and distributors.

NET – “A World Connected in Real-Time.” For more information, please visit www.net.com.